



## Chris Hagan – UK Representative



- On the ground support to the UK Travel Trade both Tour Operators and Agents to promote North Iceland as a destination in the UK Market
- Training and Agent Visits
- Market Analysis & Trends
- Supporting the service providers here in North Iceland to connect with the UK Trade
- Identifying new opportunities
- Events & FAM Trips



# GET THE NORTH ICELAND FEELING EVENT - MANCHESTER











## EASYJET MANCHESTER FAM TRIP











# EASYJET MANCHESTER INAUGURAL FLIGHT



### **UK TRAVEL TRENDS**



#### **FAVOURITE TYPES OF TRIP IN THE PAST 12 MONTHS**



48% Beach holiday



43% City break



27% Countryside break



15% Multidestination trip



13% Lakes and mountains



12% Adventure holiday



12% Cruise

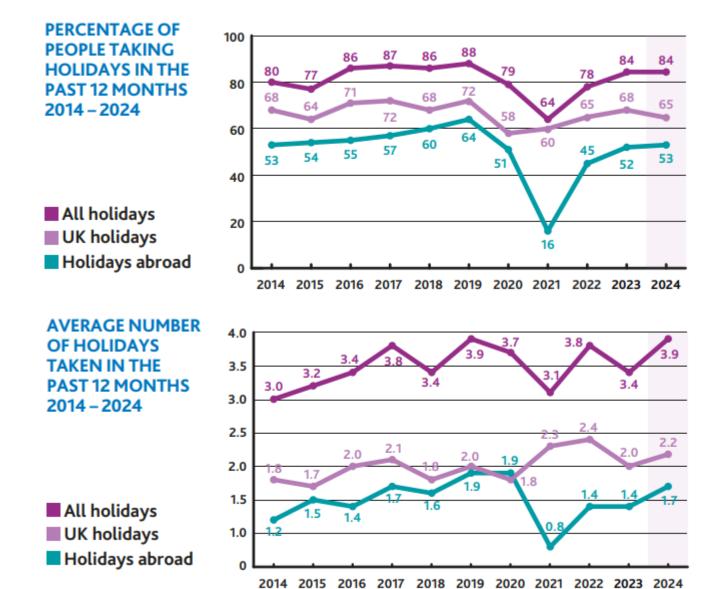


7% Wellbeing break

Motorhome / camping trip	5%
Train holiday / interrailing	5%
A coach holiday	5%
Safari	4%
Winter sport (skiing / snowboarding)	3%

Base: respondents who took a holiday in the past 12 months

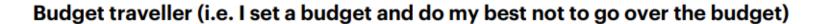


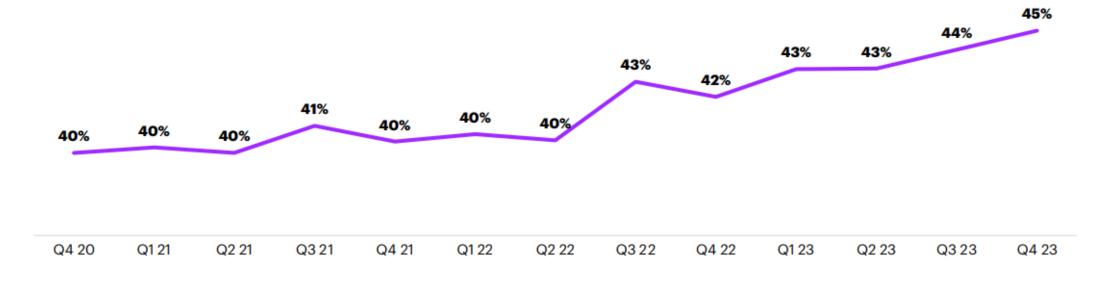




### Budget-savvy travellers are on the rise in the UK

There has been a steady increase in the number of travellers who are cost conscious, set a budget, and stick to it.

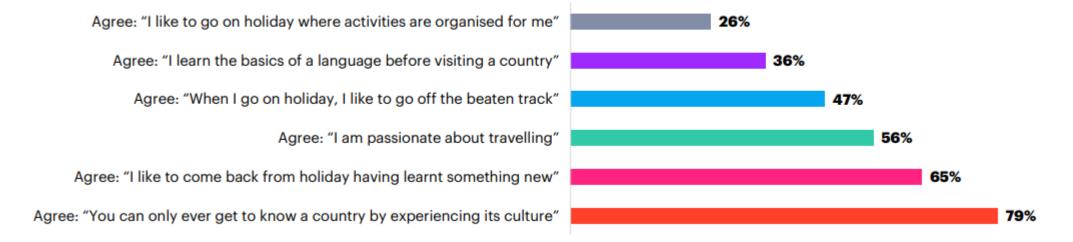




(YouGov Global Travel Profiles, Filter - Type of traveller - Budget/Value traveller, Country - UK)



#### **UK travel attitudes**





# ICELAND SPECIFIC - UK WE HAVE SOME CHALLENGES





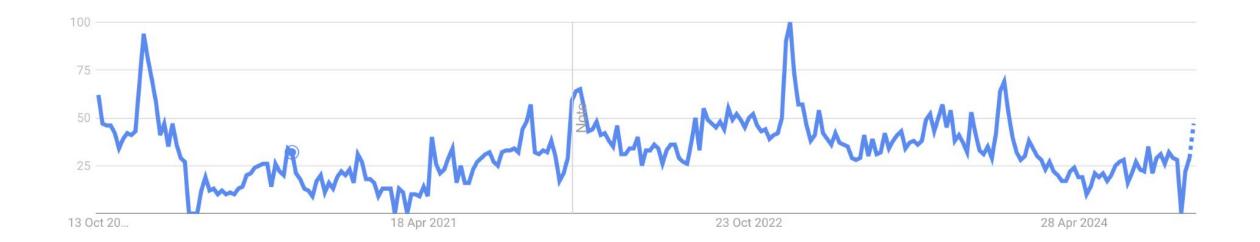








### UK 'ICELAND' GOOGLE SEARCHES



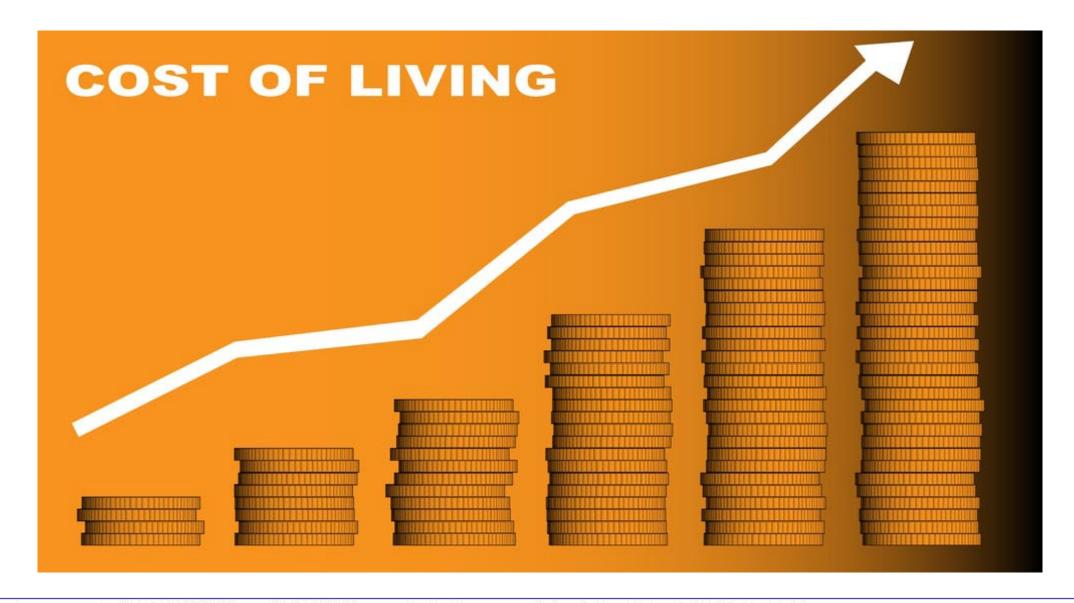


Norway have seen the popularity of winter tourism in Iceland and they are very keen on taking a piece of the action

Tromso in particular is becoming the exciting new destination of choice for the UK visitor

In addition, the arctic Lapland regions are seeing increased tourism outside off the traditional 'Santa Claus' season with experiential offering with new UK flights throughout the winter season











### BUT AFTER ALL OF THAT ....







# SO MANY PEOPLE BELIVE THEY HAVE EXPERIENCED ICELAND

# THEY HAVE BARELY SCRATCHED THE SURFACE



# IF YOU THINK YOU KNOW ICELAND THINK AGAIN!

